

MEDIA RELEASE Broomfield, Colorado, USA, 3 April 2018

PC-24 SUPER VERSATILE JET TO AUTHORIZED PILATUS CENTER WESTERN AIRCRAFT DELIVERED

The Authorized Pilatus Sales and Service Center Western Aircraft, a Greenwich AeroGroup Company, took delivery of the first PC-24 Super Versatile Jet to the Pilatus dealer network.

In a ceremony at Pilatus Business Aircraft Ltd's facility in Broomfield, Colorado, Western Aircraft, an Authorized Pilatus Sales and Service Center since 1996, took delivery of PC-24 serial number 102. It is the second production delivery of the newly certified Super Versatile Jet.

Western Aircraft, based in Boise, Idaho, sells and services Pilatus aircraft in the northwestern United States. Covering Alaska, Northern California, Hawaii, Oregon, Washington, Idaho, Nevada, Utah, Montana, Wyoming, North Dakota, and South Dakota, Western Aircraft has sold more than 230 new Pilatus PC-12s, making it the most successful dealership in the world for the popular single-engine turboprop.

Western's focus on superior customer service has also been a key part of the Pilatus service network's achievement of 16 consecutive years of number 1 ranked customer support, as rated by independent industry surveys.

Phil Winters, Vice President of Sales and Charter for Western Aircraft, was on hand to accept their new aircraft, and commented: "We are very proud to be the first Pilatus dealer to take delivery of this fantastic new aircraft. Pilatus exceeded all the ambitious performance targets it promised five years ago when the PC-24 was unveiled to the public. Of course, being a partner with Pilatus for over 20 years, we know how they under-promise and over-deliver, so we did not hesitate to order as many PC-24s as they would let us take."

Markus Bucher, President and Chief Executive Officer of Pilatus Aircraft Ltd, was present when Winters accepted the PC-24 at the factory in Stans, Switzerland, and stated: "We are honored to have Western Aircraft be the first Pilatus Center to take delivery of the PC-24. We share the common core values of putting the customer first, providing outstanding quality in both aircraft and service, and having a relationship grounded in integrity and trust. Western Aircraft has been an outstanding partner with Pilatus for more than 20 years, and their success is our success."

Winters continued: "There is nothing else like the PC-24 on the market, and demand for it has been much higher than we anticipated. Even though we've received more than a dozen offers to buy this first aircraft, we've decided to take it into inventory and use it as a demonstrator over the next year. That gives



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us the ability to show it to existing order holders, and also to prospective customers who want to get in on the next block of aircraft when Pilatus re-opens the order book."

Western Aircraft flight crews have already completed their PC-24 type ratings at FlightSafety International, and the maintenance teams have been through training, as well. All special support tooling and spare parts for the PC-24 are already in inventory. Western has enrolled the aircraft in the PC-24's comprehensive CrystalCare[™] engine, airframe, and avionics maintenance program, and will base the aircraft at their headquarters in Boise, Idaho. In addition to demonstration flying, the aircraft will eventually be available for charter on a limited basis.

Photos of the PC-24 SN102 are available to download, free of charge, at <u>www.pilatus-aircraft.com/photos</u>.

Further media information is available from:

Tom Aniello, Vice President of Marketing Pilatus Business Aircraft Ltd Rocky Mountain Metropolitan Airport, 11755 Airport Way Broomfield, CO 80021, USA Phone: +1 303 438 5992 E-mail: <u>tom.aniello@pilatus-aircraft.com</u>

Kasey Baker, Director of Marketing & Communications Greenwich AeroGroup, 1701 S. Hoover Road, Wichita, KS 67209 Phone: (316) 201-3023 E-mail: <u>kbaker@greenwichAeroGroup.com</u>



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About Greenwich AeroGroup

Greenwich AeroGroup, Inc., owns and operates providers of general, commercial, government and military aviation services including maintenance, avionics and interior refurbishments; fixed base operations; aircraft sales, charter and management; manufacturing; component repair and overhaul and parts distribution. Current locations include Professional Aircraft Accessories, located in Titusville and Miami, Fla.; Professional Aviation Associates, located in Atlanta, Ga.; Summit Aviation, with locations in Middletown, Del., Somerset, Ky., Kernersville, N.C. and Western Aircraft, located in Boise, Idaho.

www.greenwichAeroGroup.com

About Pilatus

Founded 1939, Pilatus Aircraft Ltd is the only Swiss company to develop, produce and sell aircraft to customers around the world: from the legendary Pilatus Porter PC-6 to the best-selling PC-12, a single-engine turboprop, and the PC-21, the training system of the future. Pilatus' newest aircraft is the PC-24 – the world's first ever business jet that can be operated from short unprepared runways. Domiciled in Stans, the company is certified to ISO 14001 in recognition of its efforts for the environment. The Pilatus Group includes two independent subsidiaries in Broomfield (Colorado, USA) and Adelaide (Australia). With over 2000 employees at its headquarters, Pilatus is one of the largest employers in Central Switzerland. Pilatus provides training for over 110 apprentices in eleven different professions – job training for young people has always been a very high priority at Pilatus.

www.pilatus-aircraft.com