

MEDIA RELEASE Broomfield, Colorado, USA, 29 March 2018

PILATUS APPOINTS CUTTER AVIATION AS AUTHORIZED SALES AND SERVICE CENTER FOR SOUTHWESTERN UNITED STATES

Cutter Aviation joins the award-winning Pilatus network to provide sales and service for the PC-12 and PC-24 Super Versatile Jet in the Southern California, Arizona, New Mexico, Texas, and Colorado region.

As part of Pilatus Aircraft Ltd's continuous efforts to remain the top-ranked service network in business aviation, the company announced that Cutter Aviation will become its newest Authorized Pilatus Sales and Service Center. Cutter will join long-time Pilatus Centers Western Aircraft, KCAC Aviation, Epps Aviation, Skytech, and Pro-Star in providing sales and service for customers in the United States.

Cutter Aviation, headquartered at Phoenix's Sky Harbor Airport will be responsible for all Pilatus PC-12 and PC-24 sales and service in the Southwestern United States. This region is base to approximately 300 Pilatus PC-12 aircraft, nearly 20 percent of the global fleet.

Markus Bucher, CEO of Pilatus Aircraft Ltd, was on-hand at Cutter Aviation's facility in Phoenix to formally sign the Pilatus Center Agreement with Cutter President and CEO, Will Cutter.

Bucher stated: "We are very pleased to have Cutter Aviation join the Pilatus family. The strong core values that the Cutter team embodies align precisely with those of Pilatus."

Founded in 1928 by William P. Cutter, Cutter Aviation has been the leading aviation services provider for the Southwestern United States and one of the most well-known brands in General Aviation. As the oldest continually familyowned and operated FBO network in America, Cutter Aviation has decades of experience of providing outstanding service and value.

Will Cutter added: "We are honored to become part of one of the finest aviation manufacturer organizations in the world. We look forward to a long lasting relationship with Pilatus."

Bucher concluded: "At Pilatus, we feel strongly that the dealership sales and service model provides the highest level of local and personal service to Pilatus customers. Our global network of Authorized Pilatus Centers live, work, and invest in the communities in which they are based, which means they have a vested interest in making sure their customers are successful. We are confident that Pilatus operators be well served by Cutter Aviation to the high standards that we demand of ourselves and our partners."



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Further media information is available from:

Tom Aniello, Vice President of Marketing Pilatus Business Aircraft Ltd Rocky Mountain Metropolitan Airport (BJC) 11755 Airport Way Broomfield, CO 80021, USA Phone: +1 303 438 5992 E-Mail: tom.aniello@pilatus-aircraft.com

Genaro Sanchez, Director of Marketing and Communications Cutter Aviation Phoenix Sky Harbor Int'l Airport (PHX) 2802 E. Old Tower Road Phoenix, AZ 85034-6000 Phone: +1 602 267 4045 E-Mail: gsanchez@cutteraviation.com

Photos are available to download, free of charge, at <u>www.pilatus-aircraft.com/photos</u>.



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About Cutter Aviation

The Cutter Aviation network currently operates seven locations in seven cities in the Southwest. The Phoenix Sky Harbor, AZ (PHX), Phoenix Deer Valley, AZ (DVT); Albuquerque, NM (ABQ); facilities are full-service, fixed-base operations as well as aircraft sales, maintenance and avionics, and aircraft charter and management. The Colorado Springs, CO (COS) location provides line services for transient & based aircraft. The Addison, TX (ADS) facility offers new and pre-owned aircraft sales, aircraft maintenance, and aircraft charter and management. The San Antonio, TX (SAT) facility currently offers new & pre-owned aircraft sales and aircraft maintenance services while the Carlsbad, CA (CRQ) facility provides new and pre-owned aircraft sales.

cutteraviation.com

About Pilatus

Founded in 1939, Pilatus Aircraft Ltd is the only Swiss company to develop, produce and sell aircraft to customers around the world: from the legendary Pilatus Porter PC-6 to the best-selling single-engine turboprop in its class, the PC-12, and the PC-21, the training system of the future. The latest development is the PC-24 – the world's first ever business jet for use on short unprepared runways. Domiciled in Stans, the company is certified to ISO 14001 in recognition of its efforts for the environment. The Pilatus Group includes two independent subsidiaries in Broomfield (Colorado, USA) and Adelaide (Australia). With over 2,000 employees at its headquarters, Pilatus is one of the largest employers in Central Switzerland. Pilatus provides training for about 120 apprentices in 13 different professions – job training for young people has always been a very high priority at Pilatus.

www.pilatus-aircraft.com